



Services & Solutions

# Prices 2019 to 2020

All prices exclude GST



# 2019 Prices

Prices for LIC products & services, 2019. All prices exclude GST.

## Genetics

Genetics pricing effective 1 April 2019.

### Premier Sires technician services prices

Customers are charged per 100 inseminations or part thereof, depending on the number of inseminations to Premier Sires. As described in the tables, the average cost of inseminations decreases as the number of cows being put to AB increases.

Number of cows	Daughter Proven (per insemination)	Forward Pack (per insemination)	A2 team* (per insemination)
1-100	\$23.95	\$26.95	\$26.95
101-200	\$23.45	\$26.45	\$26.45
201-300	\$22.95	\$25.95	\$25.95
301-400	\$22.35	\$25.35	\$25.35
401-500	\$21.75	\$24.75	\$24.75
501-600	\$21.15	\$24.15	\$24.15
601-700	\$20.55	\$23.55	\$23.55
701-800	\$19.95	\$22.95	\$22.95
801-900	\$19.35	\$22.35	\$22.35
901-1000	\$18.75	\$21.75	\$21.75
1001-1100	\$18.15	\$21.15	\$21.15
1101-2000	\$17.50	\$20.50	\$20.50
2001-5000	\$16.65	\$19.65	\$19.65
5001+	\$16.40	\$19.40	\$19.40

\* The Premier Sires A2 team is comprised of genomically-selected bulls only.

## Premier Sires pricing examples

### Forward Pack

Forward Pack delivers the best of Daughter Proven, Genomically Selected, and Spring sires. Forward Pack is unavailable in conjunction with a Daughter Proven plan for the same breed and animal group.

As the number of inseminations increase, prices move down the graduated price scale, and each insemination is charged at the appropriate Daughter Proven or Forward Pack/A2 rate.

**Example 1:** The 100th and your 101st Forward Pack insemination would be charged at \$26.95 and \$26.45 respectively.

### Daughter Proven

**Example 2:** If you were to have 320 Daughter Proven Premier Sires Technician Service inseminations, you'd be charged as follows: \$7472 / 320 cows = \$23.35

Number of inseminations	Price per insemination	Total cost for each 100
1-100	\$23.95	\$2395
101-200	\$23.45	\$2345
201-300	\$22.95	\$2295
301-320	\$22.35	\$447

**Total cost:** \$7472

Average cost per insemination for 320 cows: \$23.35

## Premier Sires DIY prices

Number of cows	Daughter Proven (per straw)	Forward Pack (per straw)	A2 team* (per straw)
1-100	\$22.95	\$25.95	\$25.95
101-200	\$22.45	\$25.45	\$25.45
201-300	\$21.95	\$24.95	\$24.95
301-400	\$21.35	\$24.35	\$24.35
401-500	\$20.75	\$23.75	\$23.75
501-600	\$20.15	\$23.15	\$23.15
601-700	\$19.55	\$22.55	\$22.55
701-800	\$18.95	\$21.95	\$21.95
801-900	\$18.35	\$21.35	\$21.35
901-1000	\$17.75	\$20.75	\$20.75
1001-1100	\$17.15	\$20.15	\$20.15
1101-2000	\$16.50	\$19.50	\$19.50
2001-5000	\$15.65	\$18.65	\$18.65
5001+	\$15.40	\$18.45	\$18.45

\* The Premier Sires A2 team is comprised of genomically-selected bulls only.

## Short Gestation Semen prices

Note: Female and male progeny from SGL matings must not be used for breeding purposes.

Product	Delivery status	Price per straw
SGL Dairy* (Crossbred)	Fresh	Premier Sires sliding scale, Daughter Proven
SGL Dairy (Crossbred)	Frozen	\$16.25
SGL Beef Hereford*	Fresh	\$17.40 incl technician services; \$16.40 DIY
SGL Beef Hereford	Frozen	\$12.45
SGL Beef Angus	Frozen	\$12.45
Compact Calving KiwiCross + BW	Frozen	\$22.65
Compact Calving Holstein-Friesian + BW	Frozen	\$22.65

\*Contributes to the Premier Sires sliding scale, and qualifies for InvestaMate discounts.

## Wagyu semen price - First Light contract

Price per straw: \$16.85

For a non-contract Wagyu option see this year's LIC Genetics Catalogue, published April 2019.

### Wagyu-cross calf prices (2020-borns), First Light contract

Type of calf, 2020-borns	Spring calving	Autumn calving
Fully reared, male or female, at least 90kg liveweight	\$515 (+\$2 per kg above 90kg)	\$565 (+ \$2 per kg above 90kg)
Partially-reared, male or female, 10 to 30 days old	\$160 (+\$7 per kg above 35kg)	\$200 (+\$7 per kg above 35kg)

Farmers who re-sign the contract for a second consecutive season receive an additional (re-sign bonus) payment of \$40 per AI calf on top of the purchase price.

Farmers who re-sign the contract for a third (or more) consecutive season receive an additional (re-sign bonus) payment of \$50 per AI calf on top of the purchase price.

Conditions apply including minimum insemination of 10% of herd size or 40 straws; which ever is greater. For 2019-born calves (i.e. contracts already in-place), 2019 calf prices apply

## InvestaMate discount

Discount	Year of qualification	How/when applied
3%	First	At the time of charging on purchases the following season.
5%	Second	At the time of charging on purchases the following season.
10%	Third	At the time of charging on purchases the following season.

Customers move up or down the InvestaMate scale each season, depending on whether the 95% threshold was met in the previous season.

**Note:** Straw purchases may comprise any combination of Premier Sires or Alpha straws. Premier Sires Fresh Sexed and Sire Proving Scheme inseminations contribute to the 95% threshold of (InvestaMate) qualifying purchases. 'Qualifying' animals are female animals born prior to 31 December 2017 in the 'herd' at the time of October charging. 'Herd' is defined as the 'whole herd' group in MINDA. The InvestaMate discount does not apply to Premier Sires Fresh Sexed or Sire Proven Scheme products (i.e. InvestaMate discounts only apply to Premier Sires Daughter Proven, Premier Sires Forward Pack, Premier Sires A2/A2, and Alpha products).

## Alpha Packs

Alpha Packs provide farmers with the control to choose the bulls most suited to their farm's requirements, which taking advantage of LIC's discounted pack pricing.

Pack type	Bulls	Price per straw
Economy	3+ bulls	\$15.70
Classic	5+ bulls	\$22.70
	4 bulls	\$24.95
	3 bulls	\$27.20
Genomic	5+ bulls	\$28.40
Ayrshire	3+ bulls	\$19.30
Young Ayrshire	3+ bulls	\$13.10
	No choice pack	\$4.50
Short Gestation Dairy	No choice pack	\$16.25
Short Gestation Beef	No choice pack	\$12.45
Compact Calving (Dairy)	No choice pack	\$22.65
KiwiCross High-Jersey Content	No choice pack	\$20.55
Beef	No choice pack	\$9.75
OAD	No choice pack	\$20.55
High Input	No choice pack	\$20.55
Polled	No choice pack	\$20.55

Volume discounts (1% to 10%) may apply - see the following page.

For efficiency, orders are packed and dispatched according to technicians' runs. This is to help ensure orders arrive on-farm for planned start of mating. Charging occurs in the month of dispatch and therefore, at times, customers may be charged in the month prior to starting AB.

**Cancellations:** Alpha Nominated orders cannot be cancelled within 30 days of the AB start date, as per LIC's Conditions and Services Rules.

**Dispatches:** All Alpha DIY orders will incur a \$30.75 dispatch charge.

## Alpha volume discounts

Discounts apply to all Alpha product types and will be applied according to the volume of your order at the time of dispatch.

To obtain the best discount possible, it's recommended customers order all their Alpha semen to be dispatched at the same time. Orders are packed and dispatched according to technicians' runs to help ensure orders arrive on-farm for planned start of mating.

Charging occurs in the month of dispatch and therefore, at times, customers may be charged in the month prior to starting AB.

Number of straws	Volume discount
0-99	0%
100-199	1%
200-299	2%
300-399	3%
400-499	4%
500-599	5%
600-699	6%
700-799	7%
800-899	8%
900-999	9%
1000+	10%

## Alpha Technician service

Number of inseminations	Per insemination
1-300	\$6.80
301-600	\$6.50
601+	\$6.15

Some locations, timing of services, or non-dairy herds may incur additional charges.

**Non-LIC straws:** The cost of an LIC AB Technician using non-LIC straws is \$8.85 per insemination. Non-LIC straws do not contribute toward the Alpha Technician service graduated scale.

## Customate

Product	Price per cow listed
Customate	No charge
Customate Plus	\$2.60

Contact your LIC Agri Manager to sign-up for Customate or Customate Plus.

## Multi-herd AB

If you have a majority or a 50/50 interest in more than one herd, you may qualify for a multi-herd AB pricing for Premier Sires.

Customers who qualify will be able to combine the total number of cows across their herds for the purpose of the Premier Sires graduated scale.

At an individual level, herds must achieve 95% of LIC AB to maintain their individual InvestaMate discounts.

To confirm whether you qualify, and to get a copy of terms and conditions, discuss multi-herd AB with your LIC Agri Manager.

## LIC AB Technician training

Full course - two weeks	\$699
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## DIY insemination training

DIY full course - one week	\$699
DIY refresher training - one day	\$180

## DIY equipment

AB supplies*		
Gloves - plastic disposable	Packet (x 100)	\$40.50
Insemination wipes	Packet (x 100)	\$14
AB lubricant	2 litres	\$18
Sheaths - clear tip	Packet (x 50)	\$8.85
Sheaths - green tip	Packet (x 50)	\$8.50
Inseminators - stainless steel	GGI each	\$89
Tweezers	Each	\$15.60
Scissors	Each	\$12.20

\* Customers are charged a freight fee of \$19 per order. For AB supply orders requiring same-day dispatch, a \$32 urgent dispatch fee will apply. DIY equipment prices effective from 1 June 2019 to 31 May 2020.

## Deep Freeze & Liquid Nitrogen

Leasing of deep freeze banks <small>(subject to availability)</small>	
Fixed fee total (in addition to the non-refundable deposit, see below)	\$53
Per week fee	\$11.20
Non-refundable deposit	\$47.80

Liquid nitrogen	
From LIC (Newstead or Christchurch)	\$4.10 per litre or \$5.20 per kilogram
Field sales	\$6.90 per litre or \$8.40 per kilogram

### Related fees:

Semen storage	\$0.55 per straw, per year; minimum annual charge \$55
Semen dispatch (LIC semen)	DIY customers are charged a dispatch fee of \$30.75 per order, charged directly to the client
Semen dispatch (other supplier's semen, charged to the supplier who may on-charge)	Dispatch fee of \$95.40 per order. Late dispatch fee \$53.30 per order (semen received within 30 days of required date, or after the customer/ technician bank has gone in to the field) NB: If semen is specially freighted or delivered to the customer direct, the actual cost will be charged should it exceed \$20.
DIY bank test-weigh	\$32 per bank. Banks fewer than four-years-old should be tested once every two years. It's recommended banks older than four-years-old be tested annually. Testing does not guarantee the bank during the season, but it does provide an indication of the bank's reliability.
Transfer fee	Handling fee of \$30.75 per order for semen in storage that is transferred from one participant code to another.
Inter-island transfer fee	\$38.50 minimum. Charged to the straw owner and based on transport requirements (i.e. when customer-owned straws are freighted between the North and South Islands, outside of normal LIC deliveries).



# Heat Detection

Heat Detection pricing effective 1 January 2019.

## LIC Heat Patch

LIC's premium heat detection aid.

Quantity ordered	Price per unit
1-999	\$2.55
1000-2999	\$2.45
3000-9999	\$2.30
10,000+	\$2.05

A \$29 urgent dispatch fee is applied to any orders requiring same-day dispatch. Additional orders to ones that have been dispatched will be treated as new orders. A \$105 cancellation fee is applied to orders following dispatch to the field.

## LIC Heat Patch Plus

A 'channel-and-chamber' heat detection aid.

Quantity ordered	Price per unit
1-999	\$2.80
1000-2999	\$2.70
3000-9999	\$2.55
10,000+	\$2.30

A \$29 urgent dispatch fee is applied to any orders requiring same-day dispatch. Additional orders to ones that have been dispatched will be treated as new orders. A \$105 cancellation fee is applied to orders following dispatch to the field.

## LIC Bulls-i

Bulls-i detectors are LIC's most cost-effective form of heat detection aid.

Quantity ordered	Price per unit
1-999	\$1.95
1000-2999	\$1.85
3000-9999	\$1.70
10,000+	\$1.45

A \$29 urgent dispatch fee is applied to any orders requiring same-day dispatch. Additional orders to ones that have been dispatched will be treated as new orders. A \$105 cancellation fee is applied to orders following dispatch to the field.

## Protrack Heat Patch

Self-adhesive heat detection patches for use with Protrack Heat only.

Quantity ordered	Price per unit
1-999	\$2.90
1000-2999	\$2.80
3000-9999	\$2.70
10,000+	\$2.50

A \$29 urgent dispatch fee is applied to any orders requiring same-day dispatch. Additional orders to ones that have been dispatched will be treated as new orders. A \$105 cancellation fee is applied to orders following dispatch to the field.

## KAMAR Heatmount detectors - Classic

Have been available to New Zealand farmers for more than 30 years.

- Packets of 25 include glue tube, applicator, spreader, and instruction sheet.
- Packets of 100 include 2 x glue cartridges, 4 x applicators, 2 x spreaders, 1 x glue cap, 1 x solvent wipe, and instruction sheet.

Quantity ordered	Price per unit
1-999	\$2.30
1000-2999	\$2.20
3000-9999	\$2.05
10,000+	\$1.80

A \$29 urgent dispatch fee is applied to any orders requiring same-day dispatch. Additional orders to ones that have been dispatched will be treated as new orders. A \$105 cancellation fee is applied to orders following dispatch to the field.

## KAMAR Heatmount detectors - Peel 'n Glue

- Packets of 20 include glue tube, applicator, spreader, and instruction sheet.
- Packets of 80 include 1 x glue cartridges, 1 x applicator, 2 x spreaders, 1 x glue cap, 1 x solvent wipe, and instruction sheet.

Quantity ordered	Price per unit
1-999	\$2.40
1000-2999	\$2.30
3000-9999	\$2.15
10,000+	\$1.90

A \$29 urgent dispatch fee is applied to any orders requiring same-day dispatch. Additional orders to ones that have been dispatched will be treated as new orders. A \$105 cancellation fee is applied to orders following dispatch to the field.

## MINDA subscription

MINDA is charged monthly as a base herd fee plus a per-animal fee as follows:

MINDA	Monthly
Herd fee	\$56
Per-animal fee	\$0.30

## MINDA report prices

The following reports are available for MINDA customers only (unless otherwise stated). These reports are not available as part of a MINDA subscription.

Report	Price (each)
Customised	\$59
Three Generation Pedigree (3GP)	\$10
Reports for non-MINDA customers	\$59
Mating Detail Certificate (MDC) book, A4	\$62
Paper reports ordered through LIC customer experience centre	\$65
Electronic reports ordered through LIC customer experience centre	\$36

## LIC Field Assist

 LIC Field Assist pricing effective 1 June 2019.

An LIC Field Assist can:

- Organise herd records
- Address remedial work
- Solve animal queries
- Provide a herd audit and EID linking for NAIT requirements (MINDA customers)
- Carry out animal identification checks and verification
- Demonstrate and provide practical training for LIC software products (e.g MINDA), assist with GeneMark (diagnostics/parent verification) DNA sampling.

Field Assist costs	Price
Field Assist per hour	\$67.50
Field Assist travel	\$0.70 per kilometre

## Herd Test service visit and sample fees

Herd Test frequency (within one season)	Service fee	Sample fee - Classic test	Sample fee - Single test
First herd test	\$350	\$2.19	\$1.99
Second herd test	\$350	\$2.19	\$1.99
Third herd test	\$175	\$2.19	\$1.99
Fourth and subsequent	\$75	\$2.19	\$1.99

## Emergency Herd Test fee

This fee is in addition to the standard herd test fee.

Emergency Herd Test fee:	\$300
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## Herd Test equipment cleaning fee

If herd test equipment is not cleaned to a suitable standard when collected from farm, a cleaning fee may be charged.

Herd Test equipment cleaning:	\$195
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## Herd Test cancellation and date-change fees

Days out from booked herd test	Date change fee	Cancellation fee
0 to 10 days	\$135	\$235

## Herd Test Assist technician prices

	Classic Test	Single Test
Service fee and first hour*	\$181	\$148
Per hour thereafter	\$44	\$44

\*Charged by the quarter-hour and per-assist technician.

## EZ Link prices

	Cost per test
EZ Link hand scanner	\$99
EZ Link EID wand	\$159

Note: If you put one herd through two or more locations, you'll need multiple EZ Link devices.

## Herd Testing brackets

You'll need to buy new brackets when you first set up your shed for herd testing. Occasionally, you may need to replace old or broken brackets.

Bracket/equipment	Price
Extended right-angle bracket	\$19.65
Right-angle brackets (ordinary meter bracket)	\$18.30
Nib wall bracket (for lowline and internal rotary installation)	\$8.40
Short right-angle brackets (suit rotaries)	\$11.70
Straight bracket	\$11.80
Super extended right-angle bracket	\$21.90
U bolts and backing flange (U bolt pack)	\$13.80

# DNA TESTING - DAIRY COWS

DNA testing pricing effective 1 June 2019.

## Whole Herd parentage testing - Dairy cow

Whole Herd parentage testing is designed to match current season's calves to the farmer's GeneMark G3-profiled dams and sires via DNA analysis.

Service/Test type	Price
DNA Profile only (dams, natural mating bulls, previous season's progeny)	\$26.52
DNA Profile & Parent search* (current season's calves only. LIC sire profiles will be provided by LIC).	\$26.52

\*G2 compatible with G3 for transitioning herds only; customers must provide calf birth dates and dam calving dates.

Current season's calves can be sent in multiple batches for processing. Note that for the second and subsequent batches, the \$95 fee applies in addition to the \$26.52 sample fee.

Batch processing	Price per sample
Batch 1	\$26.52
Batch 2	\$26.52 + \$95 batch fee

## Whole Herd - optional extras

Optional extras	Price per sample
DNA Profile & Parent search (previous season's progeny)	\$30.60
A2 + Profile/Parentage	\$37.02
Uncertain sire search (dams requiring sire verification only)	\$10.20*
Additional search (additional analysis after initial profiling and parent search)	\$10.20
BVD + Profile + Parentage (tissue sample). Calves must be older than 35 days; excludes \$26.52 profile fee	\$39.22

## Individual Animal Parentage testing

Offers DNA parent verification on selected animals.

	Price per sample
DNA Profile only (dams, natural mating bulls, previous season's progeny)	\$36.72
DNA Profile & sire search (LIC profiles will be provided by LIC)	\$36.72
Additional search (additional analysis after initial profiling and parent search)	\$15.32
A2 + Profile/Parentage	\$47.22

## A2 gene test prices

Test	Sample type	Results turnaround time	Price per sample
Retrospective A2/A2*	Note required	5-7 working days	\$10.50
A2/A2	Tissue	4 weeks	\$23.50
A2/A2	Semen	4 weeks	\$30.60
A2/A2	Milk	10 working days	\$19.95 (+ standard herd test costs)

\*Available if the animal already has a G3 profile

## Freemartin test price

Test	Sample type	Results turnaround time	Price per sample
Freemartin (xx/xy chimera test)	Purple vacutainer blood sample only	4 weeks	\$91.80

## DNA sampling equipment - Dairy cattle & goat

Equipment*	Price
Punch kit	\$26 (per box of 10)
Allflex tissue sampler	\$120 per unit

\*DNA sampling equipment prices effective 1 January 2019.

# DNA TESTING - DAIRY GOATS

DNA testing pricing effective 1 June 2019.

## Whole Herd Parentage testing - dairy goats

Product/service	Features	Sample type	Price per sample
Kids - DNA profile + parentage	All current season's kids	Tissue	\$26.52
Dams - DNA profile	All keeper dams to be included in parent matching	Tissue	\$26.52
Sires - DNA profile	All sires to be included in parent matching. All sires must be recorded on MINDA in the correct location	Tissue/blood/semen	\$26.52
Additional search	Additional searching due to potential dams/sires added to be parent matched after the initial profiling and parent search is completed		\$10.20

Whole Herd refers to the entire keeper herd. Dams that are kept separate to the doe's breeding replacements may not require sampling. Talk to LIC about which does need to be sampled and DNA profiled.

## Nominated Parentage testing - dairy goats

Product/service	Features	Sample type	Price per sample
DNA profile only	DNA profile of dams and sires	Tissue	\$36.72
DNA profile + parentage	Parentage analysis. Parent matching includes any sires DNA profiled under corresponding PTPT code, nominated sires, and nominated dams (max 5 per animal)	Tissue	\$36.72
Additional search	Additional searching due to potential parents added to be parent matched after the initial profiling and parent search is completed		\$15.30



## Bulk Milk BVD testing

Test	Sample type(s)	Price
BVD Monitoring Pack	Dairy company vat samples only	\$369.50
Additional BVD PCR - half price*	Dairy company vat samples only	\$88.55
BVD PCR	Dairy company or custom bulk milk samples	\$177.10
BVD antibody ELISA	Dairy company or custom bulk milk samples	\$41.20

\*Only available to herd on Bulk Milk Monitoring Pack.

## Individual BVD testing using herd test samples

Test	Sample type(s)	Price per sample
PI Hunt (nominated list)	BVD-positive herds only	\$12.70
PI Clear (whole herd)	Herd Test milk samples (BVD-negative herds only)	\$3.55

## Individual BVD testing using blood or tissue samples\*

Test	Sample type(s)**	Result turnaround time (from receipt of sample at lab)	Price per sample***
BVD PC (tests animals older than 35 days for BVD virus)	EDTA blood or serum	5 working days	\$9.60 (min 6 samples)
Calf PCR (tests calves up to 35 days old for BVD virus)	EDTA blood or serum	5 working days	\$12.70 (min 6 samples)
BVD Antigen ELISA (tests animals older than 35 days for BVD virus)	Tissue or EDTA blood/serum	3 working days	\$12.70
BVD Antibody ELISA (tests for exposure to BVD virus)	EDTA blood or serum	5 working days	\$15.80

\* PI confirmation on Antigen ELISA only.

\*\* One sample is required per individual test.

\*\*\* Sampling and veterinary consultation fees are not included.

## Johne's disease testing

Test type	Sample type	Result turnaround time (from receipt of sample at lab)	Price per sample
Johne's disease ELISA (all animals in herd test)	Herd test sample	7 working days	\$4.35
Johne's disease ELISA	EDTA blood or serum	5 working days	\$15.80

Sampling and veterinary consultation fees are not included. Tests must be booked through a veterinarian.

## Milk Pregnancy Testing

Milk Pregnancy Testing is available for a limited number of dairy herds. Herd test samples are utilised to detect pregnancy-associated glycoproteins produced by the placenta. This test can detect pregnancy 28 days after mating has been validated, for use up to 130 days after the final mating of the herd.

Test type	Sample type	Result turnaround time (from receipt of sample at lab)	Price per sample*
Milk pregnancy testing for up to 1000 samples	Herd test sample	7 working days	\$3.75
Milk pregnancy testing for more than 1000 samples (all animals in herd test will be included)	Herd Test sample	7 working days	\$3.50

\*Plus the cost of herd testing. An administration fee of \$49.95 (excl GST) also applies for partial herd pregnancy testing.

## Other testing - Animal Health

Test	Sample type(s)*	Result turnaround time (from receipt of sample at lab)	Price per sample
BVD, PCR, & EBL ELISA (samples pooled in lab, but resulted and charged individually)	EDTA blood or serum	7 working days	\$11.65
EBL ELISA (samples pooled in lab, but resulted and charged individually)	EDTA blood or serum	5 working days	\$3.10 (min charge per submission = \$12.70)
EBL ELISA (export certification testing)	EDTA blood or serum	n/a	\$15.80
IBR ELISA	Individual serum	5 working days	\$15.80
Export test surcharge (for MPI-approved tests carried out under ELP rules)		n/a	\$5.20
Aliquot to third-party laboratory	n/a	n/a	\$2.60

\*EDTA blood samples: For optimal sample quality and the most effective sample processing, the LIC Animal Health lab prefers blood samples submitted in EDTA vacutainers (purple top).

## Protrack

Product/solution	Rotary Price	Herringbone Price	Licence fee (per annum)
Protrack Hub	From \$7500	From \$7500	
Protrack Draft	3-way gate from \$19,990*	3-way gate from \$19,990*	\$520
Protrack ID*	From \$32,000*	From \$32,000*	\$560
Protrack Heat	From \$25,000*	From \$32,000*	Rotary = \$394; Herringbone/ in-race = \$504
Protrack Feed	From \$10,000*		\$150
Protrack Animal Recording			\$300
Protrack Body Condition Scoring	From \$13,950*	From \$7950*	From \$1650 per 300 cows
Optional 19" touch-screen	From \$6500	From \$6500	
OWL flashing light system	From \$275 per light*	From \$275 per light*	

\*Prices include installation but exclude Protrack installer's travel and the cost of an electrician and engineer to complete work in preparation for installing Protrack. The Protrack Hub is required when the first Protrack module is purchased. Any further modules purchased will automatically connect to the Protrack Hub. MINDA integration with Protrack Draft is limited to the farm's listed animals. Protrack ID Rotary is required for Protrack Feed. Protrack Animal Recording is available by purchasing any Protrack module other than Protrack Draft.

A minimum 20% deposit (non-refundable) on interest-free purchases applies; credit criteria and conditions apply.

## Protrack SCC & Protrack Milk

Product/solution	Unit cost	Licence fee per unit (per annum)	Connected Hub	OWL
Protrack SCC	From \$1900	\$31.50	From \$7500	From \$275 per light
Protrack Milk	Rotary: From \$690	\$10.50	From \$7500	
Protrack Milk	Herringbone: From \$860	\$10.50	From \$7500	

## FARMWISE

FarmWise pricing effective 1 June 2019.

FarmWise costs include the on-farm visits and/or project work.

Length of FarmWise visit/project work	Price
Typically 3-4 hours; tailored to suit requirements	\$700

FarmWise agreements available for purchase:

Agreement type	FarmWise client	Non-FarmWise client
Employment (permanent and casual)	\$150	\$300
Sharemilking - 50/50	\$150	\$300
Lower-order sharemilking	\$150	\$300
Contract milker agreement	\$150	\$300
Herd lease agreement	\$150	\$300
Grazing agreement	\$150	\$300

## SPACE™

SPACE pricing effective 1 June 2019.

The SPACE™ service is an annual subscription which is charged monthly and calculated on farm size.

Farm size (ha)	Price per annum
0-50	\$1000
51-80	\$1500
81-100	\$2000
101-150	\$2250
151-200	\$2500
201-300	\$2750
301-400	\$3000
401+	\$3000 (+ \$1/ha from 401ha onward)

